

The Sixteen Types

ISTJ "DOING WHAT SHOULD BE DONE" Detailed Organizer Private-Trustworthy Rules 'n Regs - Practical MOST RESPONSIBLE	ISFJ "A HIGH SENSE OF DUTY" Amiable Works Behind the Scenes Ready to Sacrifice-Accountable Prefers "Doing" MOST LOYAL	INFJ "AN INSPIRATION TO OTHERS" Reflective/Introspective Quietly Caring-Creative Linguistically Gifted - Inner Flashes of Future Possibilities MOST CONTEMPLATIVE	INTJ "EVERYTHING HAS ROOM FOR IMPROVEMENT" Theory Based - Skeptical- "My Way" High Need for Competency Sees World as Chessboard MOST INDEPENDENT
ISTP "READY TO TRY ANYTHING ONCE" Very Observant-Cool and Aloof Hands-on Practicality- Unpretentious Ready for what Happens MOST PRAGMATIC	ISFP "SEES MUCH BUT SHARES LITTLE" Warm and Sensitive- Unassuming Short Range Planner- Good Team Member In Touch with Self and Nature MOST ARTISTIC	INFP "PERFORMING NOBLE SERVICE TO AID SOCIETY" Strict Personal Values Seeks Inner Order/Peace Creative-Non-Directive-Reserved MOST IDEALISTIC	INTP "A LOVE OF PROBLEM-SOLVING" Challenges others to Think Absent-minded Professor Competency Needs-Socially Cautious MOST CONCEPTUAL
ESTP "THE ULTIMATE REALIST" Unconventional Approach-Fun Gregarious - Lives for Here and Now Good at Problem Solving MOST SPONTANEOUS	ESFP "YOU ONLY GO AROUND ONCE IN LIFE" Sociable-Spontaneous Loves Surprises-Cuts Red Tape Juggles Multiple Projects/ Events Quip Master MOST GENEROUS	ENFP "GIVING LIFE AN EXTRA SQUEEZE" People Oriented-Creative Seeks Harmony-Life of Party More Starts than Finishes MOST OPTIMISTIC	ENTP "ONE EXCITING CHALLENGE" Argues Both Sides of a Point to Learn Tirelessly raises the bar Tests the Limits Enthusiastic - New Ideas MOST INVENTIVE
ESTJ "LIFE'S ADMINISTRATORS" Order and Structure-Sociable Opinionated - Results Driven Producer-Traditional MOST HARD CHARGING	ESFJ "HOST AND HOSTESSES OF THE WORLD" Gracious-Good Interpersonal Skills Thoughtful-Appropriate Eager to Please MOST HARMONIZING	ENFJ "PASSIONATE PERSUADER" Charismatic-Compassionate Possibilities for People Ignores the Unpleasant- Idealistic MOST PERSUASIVE	ENTJ "LIFE'S NATURAL LEADERS" Visionary-Gregarious- Argumentative Systems Planners - Take Charge Low Tolerance for Incompetency MOST COMMANDING